



NeighborWorks by the numbers 2019

preserving access to affordable homeownership

The importance of homeownership has never been as critical. More than 1 in 4 Twin Cities families are housing cost-burdened, paying more than 30% of their income just to have a place to call home. One in 10 Twin Cities families pays more than half of their income on housing. It shouldn't be this difficult for hard-working families to have a home.

At NeighborWorks Home Partners, we are addressing this crisis. But we can't do it alone. We value your partnership in supporting our work and advocating to address issues of housing affordability in the Twin Cities.



Jason Peterson, CEO

OF NOTE IN 2019:

- **Increased households of color as a percentage of customers served.**
- **Expanded language capability in Spanish and Somali.**
- **Provided more home improvement loans than any year on record.**
- **Improved access through evening and virtual appointments.**

I believe in people helping people, and this experience with NeighborWorks kind of took that to a whole other level. I feel proud of myself, I've achieved something, it's given my kids a quality of life, it's restored the home, and I'm not giving up anything. I want others to succeed like I have.

-Ericka Frye, customer

core services create opportunity

Our services preserve affordability in existing homes and provide access to homeownership through down payment assistance, homebuyer education, and property development.

buy

- pre-purchase advising
- financial wellness
- Homestretch workshops
- down payment assistance

fix

- home improvement financing
- construction management
- emergency repair
- property rehab & development

keep

- foreclosure prevention counseling
- refinance counseling
- emergency repair

supporting our mission

Empowering individuals and communities by helping people buy, fix and keep their homes.

[view our full report at nwhomepartners.org/2019report](http://nwhomepartners.org/2019report)

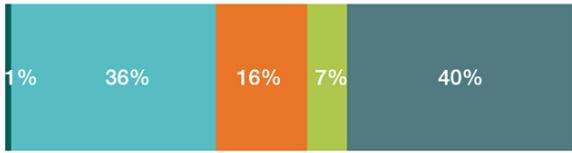
533 Dale Street N. Saint Paul, MN 55103 nwhomepartners.org 651-292-8710

who we serve

Minnesota has one of the nation's largest gaps in homeownership rates between white households and households of color. To eliminate this disparity, we are steadily growing our service to communities of color.

Ethnicity

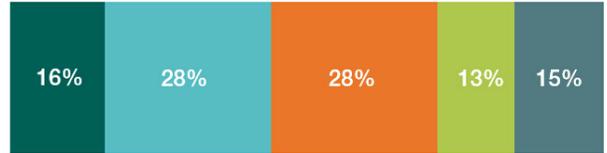
60% of customers are people of color



- Native American
- African American
- Asian
- Hispanic
- White

Income

85% of customers are below Area Median



- below 30% AMI
- 30%-49% AMI
- 50%-79% AMI
- 80%-100% AMI
- above 100% AMI

our impact



\$59,579,415
total production in your
community